

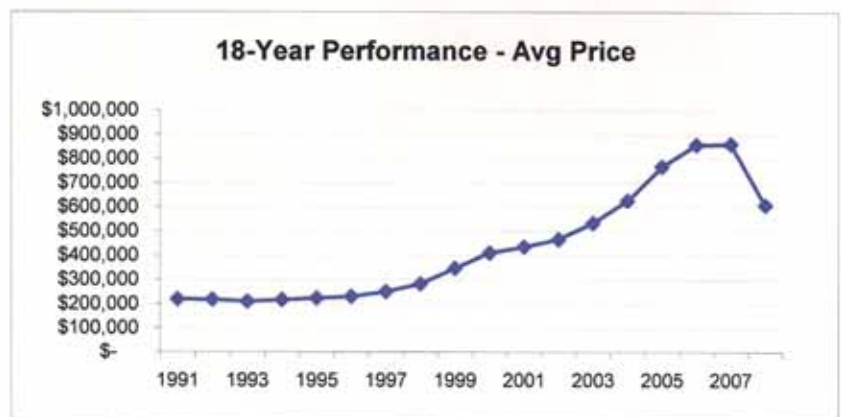
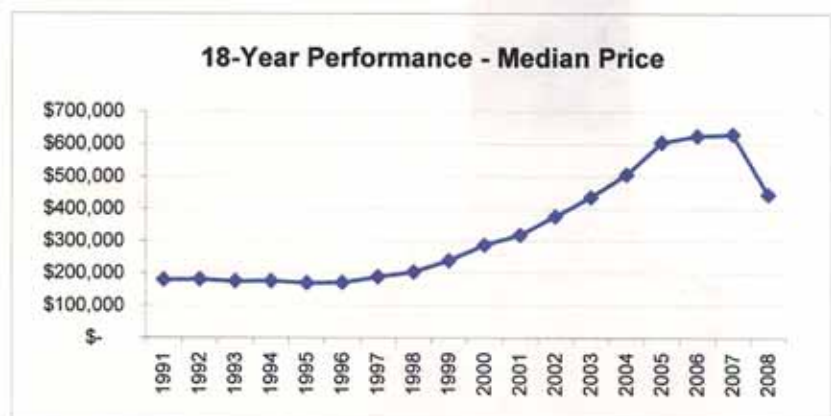
cannot meet demand you have an insulated real estate market with a hedge against many economic challenges that affect other area's values. While we have not been totally immune to the latest economic crisis, the Napa Valley's supply and demand factor, thanks to the lure of the lifestyle, will lead us toward recovery in front of the pack. It has also lessened the impact of plummeting values to the extent other parts of the country are suffering. The chart attached demonstrates the effectiveness of the valley's lifestyle demand in an 18-year history of impressive appreciation.

If you are circling the concept of making Napa Valley your home, particularly if you are considering a long-term lifestyle investment, there's never been a better time to take your swing at the plate with interest rates and prices low, and inventory is high. Whether you've contemplated a move to Napa Valley for years, or just a few days, the opportunity of a life well lived should not be taken for granted or postponed. Contact a local Realtor today and lay the foundation for a lifetime of incomparable Polaroid memories, and experience Napa Valley's kaleidoscopic beauty in every day. ●

Katie Somple is a veteran broker and founder of LifeStyle Properties in St. Helena. She has lived in the Napa Valley for 14 years and still pinches herself as a reminder of how fortunate and proud she is to be a resident.

	# of Sales	Avg Sold Price	DOM	% vs Ask	Med Price
1991	1011	\$ 218,219	80	94.34	\$ 178,000
1992	1130	\$ 217,088	87	91.91	\$ 180,000
1993	1045	\$ 208,237	91	92.76	\$ 174,500
1994	1076	\$ 215,579	93	93.57	\$ 175,000
1995	1,004	\$ 222,187	94	94.93	\$ 169,500
1996	1,130	\$ 228,824	95	92.49	\$ 170,000
1997	1,389	\$ 249,149	89	94.49	\$ 188,000
1998	1,593	\$ 280,733	73	94.17	\$ 202,733
1999	1,721	\$ 345,404	62	96.58	\$ 238,000
2000	1,580	\$ 409,171	49	96.84	\$ 287,000
2001	1,386	\$ 434,600	68	95.29	\$ 317,889
2002	888	\$ 464,553	75	96.52	\$ 375,000
2003	1,550	\$ 533,368	72	96.41	\$ 435,000
2004	1790	\$ 624,689	67	97.88	\$ 505,525
2005	1706	\$ 766,753	65	98.00	\$ 605,000
2006	1273	\$ 856,619	101	96.44	\$ 625,000
2007	956	\$ 860,813	133	87.00	\$ 630,000
2008	987	\$ 608,258	136	89.00	\$ 445,000

DOM - Days on Market
% vs. Ask - Price homes sold vs. Listing Price



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